



Online Portal for the Consultants

Customer offering executive searches with strategic tools and organizational insights and offers long-term value to the clients with a collaborative consulting process. The customer has a team of partners who are each shareholder of the company and worked across the globe.

Recruitment Industry

Abstract

A web-based search process application for the team of executives to update actions and/or data in the real time. It enables executives to manage their clients' data up-to-date in the application.

Problem Statement

Nowadays, it is very difficult to identify new executive and becomes increasingly costly. Due to the lack of the up-to-date data, there is an inefficiency in processing the data and communicating the clients.

There are several drawbacks of the manual reviews:

- More than 80% operational overheads to maintain data on the documents and send over to the clients.
- Filter out candidates based on the profiles.
- Generate manual reports on the weekly, monthly and quarterly basis after evaluation
- Managing the data bank for list of contacts for later review
- Identify opportunity and look for opportunity.
- Convert opportunity to pipeline.
- Generate manual presentation for pitching to the clients with real-time data.
- Synchronization with cloud-based service provider data.

Benefits Delivered

- Approximate 60% cut down on operational costs.
- The new application is user friendly for clients.
- Developed mobile application with the same functionality as a web application which helps executives to manage clients' data on the go.
- Ease of managing & processing information of searches, contacts, and companies.
- Auto synchronization of data with the third-party cloud app.
- Improved quality of service provided to clients

Challenges & Limitations

- Implement online portal for executives which helps them to maintain application data in real-time.
- Generate dynamic reports with different options.
- Linked each business opportunity with the search.
- Allow the user to generate presentation for pitching to the client
- Authentication through the third party data provider company.
- Integration of tool to preview different types of documents within the application



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Aspire Solutions

Aspire provided a web-based product development offshore team since the concept building to product delivery to enhancement, maintenance, and support.

- Our business analysts involved with the customer to understand the core idea and the problem they are facing in the day to day life.
- Delivered the end product by dividing the work into the different milestones so that all the work is being reviewed by the client at the end of each milestone.
- Proposed the best-suited technology stack keeping in mind the short-term and the long-term requirements
- Integration with third-party cloud based application to fetch data within the application
- Development of dynamic reports with different export options.
- Implementation of the tool to generate the presentation for pitching clients.
- Managing information regarding business development.
- Integration of tool for previewing documents with the application
Implementation of custom roles & permissions for the different type of users.

Technologies Used

Liferay 6.2 CEGAG, Liferay MVC portlet, Liferay Plugin SDK Salesforce, HTML5, CSS3, SCSS, Bootstrap, jQuery, Apache Tomcat, Java 1.7, My SQL, Git.



It has been a pleasure working with the team of Aspire Software Solutions. Job well done and in record time by hardworking & dedicated development team. Very pleased by their work and service

Contact Us



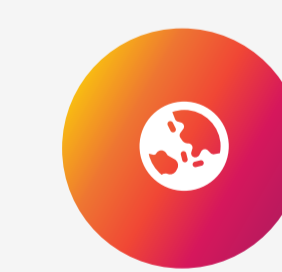
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Product Development



Digital Transformation



DevOps Service



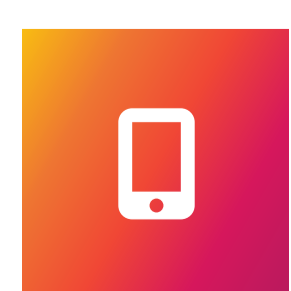
Web App Development



Odoo ERP Development



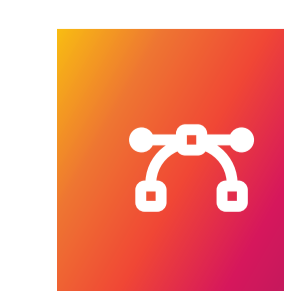
Staff Augmentation



Mobile Development



Portal Development



UI/UX Design